

annual report

2017





Above: Golfers prepare for the shotgun start of the 2017 Golf Scramble sponsored by ALGOOD and UPS.

Right: Larry cuts a rug at the 2017 Holiday Party.



Left: Uma takes part in an art project at ACCESS.

Below: Volunteers wash vans for Hawthorn Glen staff and residents.



Above: Bob prepares a jack-o-lantern for ADA 2017 Fall festivities.

a message from Bettye & Jay,

Dear Friends:

Are the folks pictured at right using special glasses to look back to 1992 when I began my journey at Rauch? Or perhaps they are looking to see what exciting things the future holds for them. In reality, they are pictured having a great time viewing the eclipse after munching on some sun chips and moon pies.

If they were able to see back to 1992 they would find gas at just over \$1, Bill Clinton as President and Rauch serving a lot less people with many fewer services than it does now. Since then, numerous dynamic members of the Board of Directors along with dedicated staff have joined me on this journey. Together, we developed the leadership necessary to increase the number of individuals with disabilities we support and to improve the breadth and quality of services we offer – positively impacting thousands of lives. While all of these contributions are significant, this simply could not, and would not have happened without the tremendous ongoing support we receive from you – the people of this community. Thank You!

This Annual Report provides a review of the past year and the many ways your assistance has enabled Rauch to provide the array of support services needed by the over 1,000 individuals who count on us to help them live the life that they desire and that they deserve – no special glasses required!

Sincerely,

Bettye Dunham

Bettye Dunham
Chief Executive Officer



Bettye Dunham
Chief Executive Officer



Jay Conner
2017 President
Rauch, Inc. Board of Directors

Jay Conner

Jay Conner
2017 President
Board of Directors

Front cover: Dylan and other friends from ACCESS enjoy Thunder Over Louisville airshow rehearsal.

contact information

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rauchindustries.net
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management team

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ADA & ACCESS
Saundra Braunbeck

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Human Resources
Deanne Byrd

Director
Industrial Services
Tony Euler

Director of Development
Joe Spoelker

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Danny McPheron

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Loren Pilcher

Director
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Amelia Williams

Development Coordinator
Bernie Mudd-White

Director
Interpreting Services
Dave Calvert

Director
Employment Services
Holly Adam

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Norton Healthcare

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Peggy Pfeifer
(parent of a person
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Retired

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Schad & Schad, P.C.

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Ivy Tech Community College

Employment Services
Satellite Office
941 W. McClain Ave., Ste. D
Scottsburg, IN 47170
812.754.1401 phone

Children's Services,
ACCESS & ADA
Fairmont Neighborhood Center
2525 Charlestown Road
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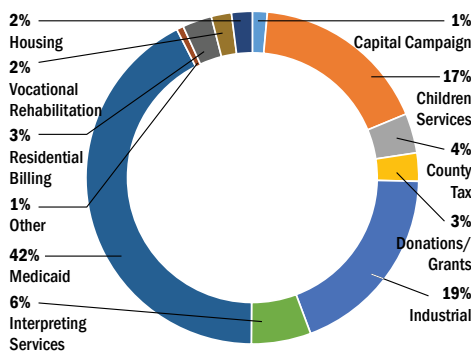
Supported Living Housing
(No Public Offices)
Hawthorn Glen Subdivision
Bettye Dunham Drive
Charlestown, IN 47111
812.945.4063 phone



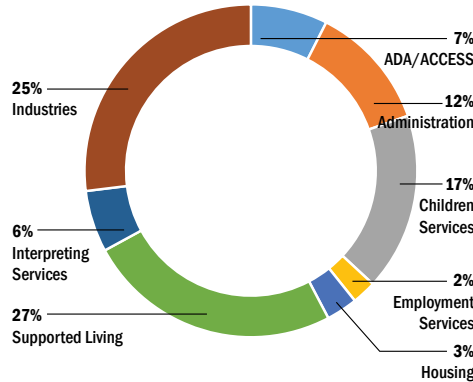
Left to right: (1) Patsy, David, Rachel, BJ and Anna package dog treats for Tasman Natural Pet; (2) Self advocates, Megan, David, Rochelle and staff member LaTasha take part in the Self Advocates Picnic; (3) Grant takes a turn washing down a horse at Tommy Sheets during 2017 Rauch Summer Camp.

2016-17 financials

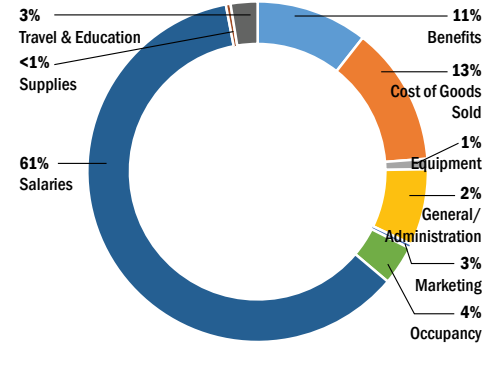
from 2017 Audit by Deming, Malone, Livesay & Ostroff, CPAs



revenue by source



expense by program



expense by category

performance measures

July 1, 2016 - June 30, 2017

access:

A non-vocational day program for adults with intellectual and developmental disabilities. Participants enjoy full and half-day outings. Activities strengthen participants' ties to the community and give them the opportunity to speak and act on their own behalf.

2017 Results:

- **Health and Safety incidents** were at a low for the year indicating consistent awareness of client safety.
- Nearly **50%** of program objectives were met at the target level or above.

adult developmental activities (ada):

A non-vocational day program for adults with intellectual & developmental

disabilities. It is designed for those with the most significant physical, mental, and/or behavioral disabilities. Clients participate in skill-building activities including creating artwork and learning daily living skills.

2017 Results:

- **77%** of objectives were met above minimum.
- Nearly **85%** satisfaction rating by clients

children's services:

Rauch's Early Intervention therapists meet the highest level of professional standards. They work to support children socially, emotionally, physically, mentally and developmentally. A wide variety of services are offered including speech, physical, occupational and developmental therapy.

2017 Results:

- **100%** of parents rated services as satisfactory
- **95.5%** of children showed at least a four-item gain in developmental skills from pre-test to post-tests.

employment services:

Places clients with disabilities and other life challenges in community-based employment, conducting career explorations, job readiness evaluation, soft skills training, job development, follow along services, and individual job coaching.

2017 Results:

- **100%** employer satisfaction with our services
- **69%** of all the objectives were met at goal or optimal levels



Above: Dave Calvert, Director of Interpreting Services provides American Sign Language interpreting for 2017 Imagine Awards.

rauch industries:

Offers work opportunities to adults with intellectual & developmental disabilities in a safe, structured environment, while providing a valuable resource to the business community. Staff address clients' needs and ensure individual planning occurs in an open, friendly, and organized manner. Rauch Landscaping & Lawn Care is a division of Rauch Industries.

2017 Results:

- Awarded the US Census Bureau contract for janitorial services
- Successfully transitioned from ISO 9001:2008 to ISO 9001:2015

supported living:

Helps individuals with intellectual & developmental disabilities locate housing, manage finances, learn daily living skills, provides transportation, and helps plan recreational activities. In 2016, Supported Living completed construction on its final six homes at Hawthorn Glen subdivision in Clark County, each serving three clients.

2017 Results:

- 73% of the goals measured were met at goal/target or above
- 58 clients were served in 2017

interpreting services:

Contracts with over 40 certified professional interpreters to serve the needs of individuals in our community who are deaf and hard of hearing. Interpreting and translation services are also available for 15 world languages including Spanish, French and German.

2017 Results:

- **99%** satisfaction among Deaf/Hard of Hearing customers and from businesses that utilize our services
- Spanish interpreting services nearly tripled
- **3,315** interpreting assignments



rauch industries

99%

on-time delivery performance rating

employment services

21 people were placed in community-based employment and **17** remain in stable placement of their community jobs!

rauch industries met 50% of its objectives at target or above while maintaining an on-time delivery performance of 99%!

access

82%

objectives were met at target or above.

children's services

100% of our objectives were met at optimum level.

demonstrated at least a four-item gain in developmental skills during the 1st & 2nd quarter results **95.5%**

ada

77%

of objectives were met above minimum.

statistics indicate that children enrolled in Rauch, Inc.'s Early Intervention services are making developmental progress.

Rauch Children's services

benefited from 2017 **IMAGINE AWARDS** special "fund a need" live auction. Over \$36,000 was raised at the event to purchase 35 iPads to enhance the early intervention therapy services. These tools have had a tremendous impact on the children served at Rauch.



supported living

75% objectives were met at target or above.

staffing issues and turnover challenged the Supported Living program throughout 2017 as they did for similar agencies across the country.

interpreting services

64% objectives were met at optimum level

revenue from Spanish interpreting services tripled in 2017, a top goal for the department.

July 1, 2016 - June 30, 2017

*denotes in-kind donation

1875 Homestead Bed & Breakfast*
Joshua & Jill Abetti
Actors Theatre of Louisville*
Jane Adam
Jamey & Sara Aebersold
Wilton Aebersold
Lana & David Aebersold*
Chad & Kimberly Allen
AmazonSmile

Cynthia Bibelhauser
Big Splash Adventure*
Veronica Bishop
Gordon & Darylene Blancett
Rosemary Bland
Wilbert & Rose Block
Brad Sprigler Designs*
Stan & Beth Bowling
Sandy Braunbeck*
Gary & Jean Brock
Kenneth Brodfuehrer

Kevin & Cindy Cecil
Champions Pointe Golf Club*
Tom & Millie Chapala
Connie & Kenny Cheney*
The Cheesecake Factory*
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Don & Shawna Cherrie
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Cincinnati Reds*
Cincinnati Zoo & Botanical Garden*
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Ed & Amy Clere
Harold Cleveland
John & Sharon Click
Clodhoppers*
The Comfy Cow*
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Derby Dinner Playhouse*
Julie Diehl*
Mary Kay Dorgay
Sherry Dorner & Derrick Wilson
Kym Duell*
Duke Energy

Bettye Dunham*
Elk Run Golf Club*
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Abby Long	New Albanian Brewing Company*			
Richard & Teresa Lookatch				



Volunteer, Tim Niestockel and board member, Katelyn Hines assist golfer at the 2017 Golf Scramble presented by ALGOOD and UPS.

July 1, 2016 - June 30, 2017

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 Billy & Dianne Stewart
 Robert & Mary Lynn Storrie
 Chris Street
 Anthony Strum
 Cathy Summers
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 Target
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 Sarah & Ryan Taylor
 Malessa & Joseph Taylor
 Karen Terhune*
 Tetrafab
 Joseph Thomas
 Brenda Thompson
 Judy Thompson
 Joe Tinius
 Tommy Sheets*
 Sweet Behavior, LLC
 Denise Torstick
 Truist
 Shevawn Tyrrell
 UPS Corporate Headquarters
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 Uptown Art
 New Albany*
 Valley View Golf Club*
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 John Woodard
 Sherry & Eddie Woods
 Ron & Edith Woodward
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 Young Lind Endres & Kraf
 YMCA of Southern Indiana*
 Katherine Zahnd
 Zimmerman Glass Factory*Campaign

in honor of
All super hero kids
 Sarah and Ryan Taylor

Randy Beckett
 Nona Besendorf

Ron Ballew
 John & Sharon Click

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 Nona Besendorf
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Tom Deom
 Mark & Kathy Shireman

Bettye Dunham
 Thomas Lambe
 Billy and Dianne Stewart

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 Nona Besendorf

Fessel Family
 Martha J. Fessel Family

Patrick Flaherty
 Tamara Whitaker

Andrew Ganote
 Truman & Lori McCarter

Cooper Greer
 Kayse Greer
 Shanann Hays
 Fred & Marla Kelley

Friends of Ron Grooms

Ronald Grooms

Stephen, Sally & Allyson Hines
 Katelyn Hines & Adam McGuirk

Jean Kaiser
 Mary Gronotte

Kenneth King
 Nona Besendorf

Stella Knable
 Steve and Donna Resch
 Cathy Summers

Stephen Ledford
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Charles Masirous
 Theresa & Kyle Jenkins

Anna McCartin
 Denise Koenig

Carl Dean Quin
 Chris Ragains

Janet Slaughter and Sarrah Arvin
 Janet & Terry Slaughter

Eva Gohman Stein
 Joshua & Jill Abetti

Tom Sullivan
 Pythagoras Lodge #355

Sue Summers 80th Birthday
 Tammy Gibson
 Carole & Dave Hammett
 Delores and David Leffler
 Cathy Summer

Rebecca Thomas
 Joseph Thomas

Grace Transue
 Clifford and Louella Collett

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 Ann Gathers Sallee

Bryce Wooley
 Brian & Jill Keinsley
 Victoria Johns

in memory of

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 Veronica Bishop

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Presenting
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Left to Right: Brandon dresses to the nines at Tim Tebow Foundation's Night to Shine; Michael demonstrates his artistic talents with a flag created at an event sponsored by the New Albany Parks and Recreation Department, Anna takes part in the festivities at Rauch, Inc. the day of the Solar Eclipse; staff member, Courtney assists Jason while he sings, *My Girl*; Trish shines at a Night to Shine.

opportunity & success

senior games 2017

Every year, Rauch seniors participate in the Annual Senior Games. Senior-age citizens meet up with others from surrounding counties for a variety of indoor and outdoor activities from corn toss, bowling, to dancing, walks, and a variety of card games including euchre, Pinochle, Texas Hold' Em and more!

This event is one of the most inclusive activities in which our seniors participate each year.



Clockwise: Danny competes in corn hole competition; staff member, LaTonya and bowler, Kathy take a shot; LaTonya and Lisa share a smile during 2017 Senior Games.

jeremiah

Jeremiah (a participant in all of our adult services) first entered into Rauch services as a participant at the ACCESS program. At that time, he was still living with family members and had a full life with many friends.

When it was time for him to move out on his own, he moved into Hawthorne Glen (HG) with his new friends and soon to be best buddy, Bill.



Above: Jeremiah with friend and Fire & Iron Motorcycle Club member prepare for a ride.

Jeremiah kept in contact with his friends including the members of the motorcycle club, Fire and Iron. Periodically, they would visit HG and thrill Jeremiah and the other residents with their motorcycles and

friendly attitudes. One of the members asked if they could do something for the residents for Christmas.

That evolved into one of the best Christmas celebrations HG has experienced. A lovely meal prepared by the members and everyone at HG

“got exactly everything they asked for” for their Christmas...a tremendously generous exchange. In 2018, Jeremiah said he wanted a job. He began working part time at Rauch Industries...you can see from the look on his face how pleased he was on his first day on the job.



Above: Jeremiah's first day on the job at Rauch Industries.

Fire and Iron and other motorcycle clubs joined together in 2018 to create *Rauch's Angels*. They will be hosting a special event for HG residents and their neighbors in June 2018.

How grateful we are for their unending support of their friend Jeremiah as well as their new found friends at Rauch.

children's services

At the 2017 Imagine Awards to benefit the Rauch Foundation, guests were asked to fund a specific need for Rauch, Inc. – iPads to enhance the therapies provided to children ages 0 - 3 years.

Attendees raised enough funds to purchase 35 iPads, applications and insurance that could be used by speech, occupational, physical and developmental therapists with these children in their respective homes.

Parents were very excited to learn that Rauch planned to purchase these tools. Often, they experienced firsthand how these tools impacted the learning of their other children and wanted the same opportunities for their children needing help in gaining the age-appropriate skills required to successfully continue their educational journey.



Student Ellie gained drawing skills by first learning to use her finger to draw on the iPad.

Ellie transitioned from drawing on iPad to using markers, crayons and paints on paper.

Amelia Williams, Rauch's Director of Children's services, reported at the 2018 Imagine Awards the progress being made since the purchase of the iPads, "We have iPads [being used] in all seven counties of Southern Indiana. They are making a difference



Student, Ellie, uses iPads purchased through the generosity of donors at the 2017 Imagine Awards. Speech, occupational, physical and developmental therapists use the devices as a motivational tools for children who need help to gain age-appropriate skills.

in how quickly children are gaining skills. They are also assisting therapists in developing 'cutting-edge strategies' and ideas to be used in the home."

Jackie King, Rauch therapist, says the iPads have worked really well as a motivational tool for children who are really hard to engage. The visual stimulation and auditory feedback received using the iPad applications has been very helpful for them. For example, when children who are learning to make sounds, we find it helpful to imitate animals found in applications available for the iPad.



For students like Ellie, specifically, the iPad is used as a motivational tool to work on drawing. Ellie was not a fan of holding pencils, pens or crayons. An iPad application allowed her to use her finger to draw. This skill then translated to becoming more interested in using pencils, markers and crayons (age appropriate skills for her) to draw on paper.

The generosity of the 2017 Imagine Awards donors continues to make a difference in the lives of children. Without them, Rauch would not have this tool for children and families in Southern Indiana.

learn more about rauch

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tour of our facilities

**rauch serves
over 1,000
children, adults
and families**

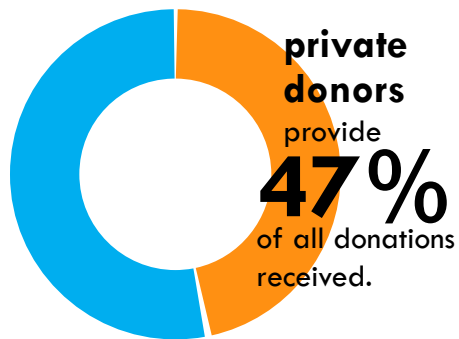
Our service counties in Indiana include Clark, Floyd, Harrison, Scott, Washington, Jefferson, and Jackson; counties in Kentucky include Jefferson and Oldham County (Kentucky is only served by Interpreting Services).

our mission is to support people with disabilities and their families while encouraging a community that acknowledges the value and contributions of all people.



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community support

Rauch began in 1953 with the support of the local community - INDIVIDUALS, SPONSORSHIPS, CORPORATIONS, GRANTS, VOLUNTEERS, and more!

Today, we continue to rely on these sources to provide much needed services to CHILDREN and ADULTS with intellectual and developmental disabilities.

other ways to help

- CHARITABLE BEQUEST is one of the easiest ways you can leave a lasting impact on Rauch. A bequest may be made in your will or trust directing a gift to Rauch Foundation or Rauch, Inc.
- SPECIFIC BEQUEST gives a specific item or piece of property to Rauch.
- CASH BEQUEST provides Rauch with a specified sum of money from a donor's estate.
- BENEFICIARY DESIGNATION is a simple and affordable way to make a gift to support Rauch by designating the organization as a beneficiary of a retirement, investment or bank account or life insurance policy.

contact us today to learn more about ways to support Rauch and the individuals we serve. call Joe Spoelker, Director of Development at (812) 981-4410 or jspoelker@rauchinc.org or visit our website at www.rauchinc.org/giftplanning.