

the story **you** helped us write...

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2015
Annual Report



Dear Friends,

The story of Rauch began in 1953, but it starts new each day.

It begins when Karen wakes up in her bed at the Hawthorn Glen house she shares with her “sisters” Mary Kay and Jeannie. A paragraph opens as Garrick’s mom Janice walks him through the doors at our Adult Developmental Activities program. A chapter takes shape as Megan stops for her lunch break at Rauch Industries. The story continues across our community as our range of programs

and services provide the backbone to a meaningful life for so many people we call our friends and neighbors in this Kentuckiana community.

Rauch takes great pride in the footnotes that mark our impact in the stories of people we serve. However, we are keenly aware that, without the key supporting roles of friends, neighbors, supporters, and donors like *you*, the trajectory of this tale would be much, much different. For that, we are so incredibly grateful.

We hope you enjoy this small snapshot of the stories that

continue to be written across our community, and take pride in the ways small and large you can and do help continue to influence those tales.



Bettye Dunham

Bettye Dunham
Chief Executive Officer,
Rauch, Inc.



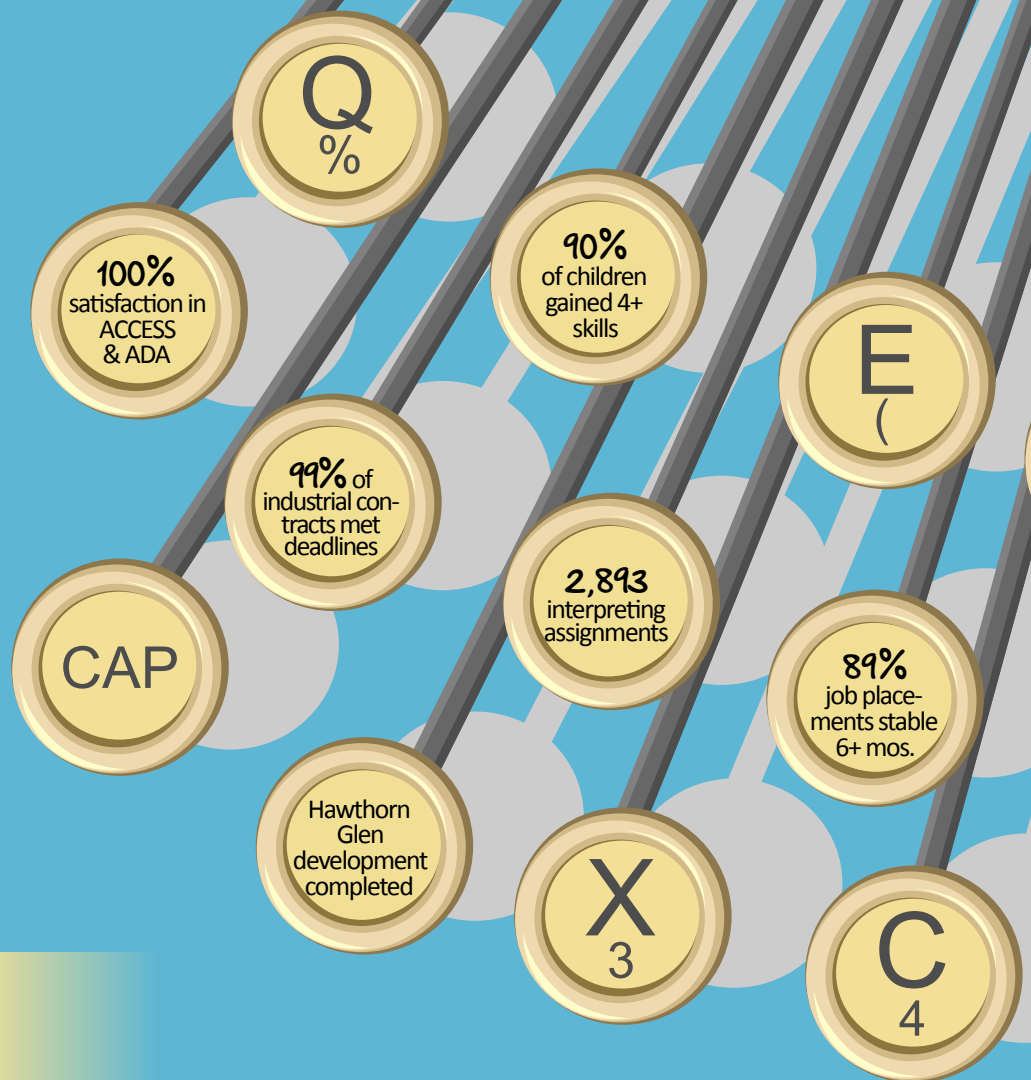
Jay Conner

Jay Conner
Board President,
Rauch, Inc.

Rauch’s mission is to support people with disabilities and their families while encouraging a community that acknowledges the value and contribution of all people.

Rauch’s vision is to imagine a community where everyone belongs.

2015 highlights



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Saundra Braunbeck • Director of ADA & ACCESS
Deanne Byrd • Director of Human Resources
Tony Euler • Director of Industrial Services
Teresa Jackson • Director of Development
Danny McPheron • Chief Financial Officer
Brooke Pierson • Director of Supported Living
Amelia Williams • Director of Children's Services
Lindsey Davis • Development Coordinator
Dave Calvert • Director of Interpreting Services
Johnny Fussell • Employment Services Program Manager

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Scott Carr • Community Bank Shares
Bill Burns • Re/MAX First
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Katelyn Hines (relative of a person with a disability)
Young, Lind, Endres & Kraft
Past President: Steve Naville (relative of a person with disability)
Lorch Naville Ward

contact information & locations

Online: rauchinc.org • rauchindustries.net
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twitter: @rauchinc

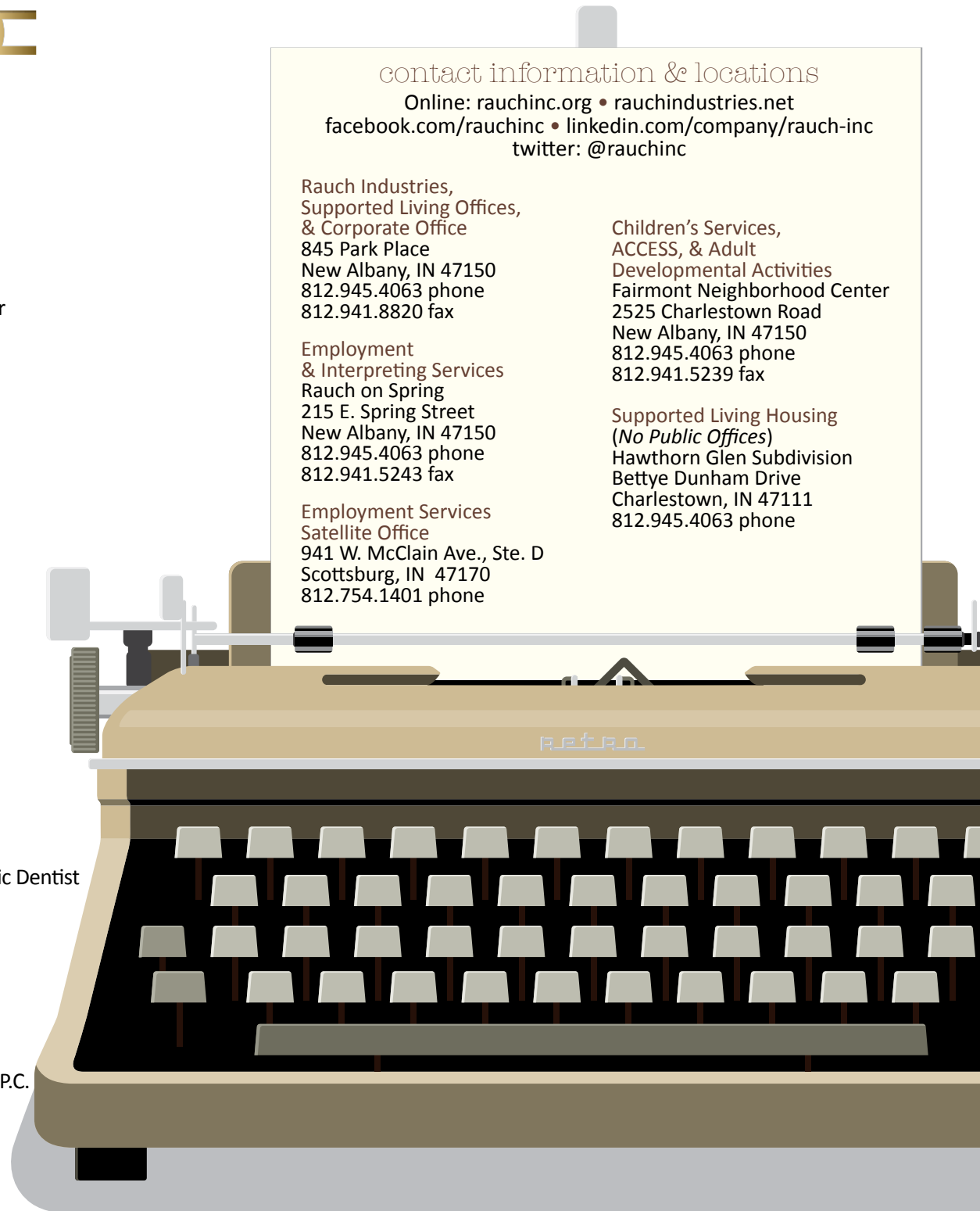
Rauch Industries,
Supported Living Offices,
& Corporate Office
845 Park Place
New Albany, IN 47150
812.945.4063 phone
812.941.8820 fax

Employment
& Interpreting Services
Rauch on Spring
215 E. Spring Street
New Albany, IN 47150
812.945.4063 phone
812.941.5243 fax

Employment Services
Satellite Office
941 W. McClain Ave., Ste. D
Scottsburg, IN 47170
812.754.1401 phone

Children's Services,
ACCESS, & Adult
Developmental Activities
Fairmont Neighborhood Center
2525 Charlestown Road
New Albany, IN 47150
812.945.4063 phone
812.941.5239 fax

Supported Living Housing
(No Public Offices)
Hawthorn Glen Subdivision
Bettye Dunham Drive
Charlestown, IN 47111
812.945.4063 phone



ACCESS: A non-vocational day program for adults with intellectual and developmental disabilities. Participants enjoy full and half-day outings. Activities strengthen participants' ties to the community and give them the opportunity to speak and act on their own behalf.

2015 Results:

100% of clients and family members rated services as satisfactory.
85% of program objectives were met at the minimum level or above.

Adult Developmental Activities (ADA):

A non-vocational day program for adults with intellectual & developmental disabilities. It is designed for those with the most significant physical, mental, and/or behavioral disabilities. Clients participate in skill-building activities including creating artwork and learning daily living skills.

2015 Results:

100% of stakeholders rated services as satisfactory.
71% of clients progressed in their goals.

Children's Services: Rauch's Early Intervention therapists meet the highest level of professional standards. They work to support children socially, emotionally, physically, and mentally. A wide variety of services are offered, including speech, physical, occupational, and developmental therapy.

2015 Results:

100% of parents rated services as satisfactory.
90% of children showed at least a 4-item gain from pre-test to post-test.

Employment Services: Places clients with disabilities and other life challenges in community-based employment, conducting career explorations, job readiness evaluation, soft skills training, job development, follow along services, and individual job coaching.

2015 Results:

93% of Tier 1 (most significantly disabled) clients who found jobs retained employment for at least 1 month.
89% of clients with successful case closures remained employed for at least 6 months.

More information on programs, including operating hours, locations, population served, services provided, payer sources, fees, & referral sources available at rauchinc.org or upon request.

performance measures

Rauch Industries: Offers work opportunities to adults with intellectual & developmental disabilities in a safe, structured environment, while providing a valuable resource to the business community. Staff address clients' needs and ensure individual planning occurs in an open, friendly, and organized manner. Rauch Landscaping & Lawn Care is a division of Rauch Industries.

2015 Results:

99% of contracts met customer deadlines.
0.43% defect rate on contract work performed.
No customer or client surveys required corrective action.

Supported Living: Helps individuals with intellectual & developmental disabilities locate housing, manage finances, learn daily living skills, provides transportation, and helps plan recreational activities. In 2015, Supported Living completed construction on its final six homes at Hawthorn Glen subdivision in Clark County, each serving three clients, for a total capacity of 54.

2015 Results:

66% of client goals were met.
90% of clients maintained revenue over expenses.

Interpreting Services: Has contracts with over 40 certified professional interpreters to serve the needs of individuals in our community who are deaf and hard of hearing. Interpreting and translation services are also available for some foreign languages.

2015 Results:

100% satisfaction among deaf and hard of hearing customers.
2,893 total interpreting assignments, a 158% increase over 2014.
11,417 total interpreting hours provided, a 149% increase over 2014.

contributions • 7/1/14 - 6/30/15

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the stories we wrote this year...

a “spy” in our midst

Rauch first met the Arbogast family when Gary answered a request that Rauch had placed in the local newspaper. The interior of Fairmont Neighborhood Center needed painting. Gary responded to the request, going above and beyond, even securing donated paint for the project.



Jordan

A painter by trade, he came in to the center during program hours over the next few weeks to work his magic. It was not until his work was completed that he revealed to Rauch staff that his daughter Jordan had recently graduated from high school and was in need of day program services. After quietly observing the services first-hand, he felt Rauch was the kind of place that would meet his daughter's needs.

Living in Memphis, Indiana, the trip to and from New Albany was a challenge, but Gary and wife Tami felt this was the best fit for Jordan. When Rauch's clients

and staff met Jordan, they fell in love with her immediately. She is a gorgeous young lady with flowing red hair, a rosy complexion, and a personality that fills the room. It didn't take long before clients and staff realized that Jordan brought joy to the group in so many different ways – that a day without her was just not quite complete.

The flowing red hair had to be shaved a few months ago when Jordan had to endure some very serious surgery, but is now growing back more beautifully than ever – and her very modern short cropped haircut is a great fit for her “spunky” personality.

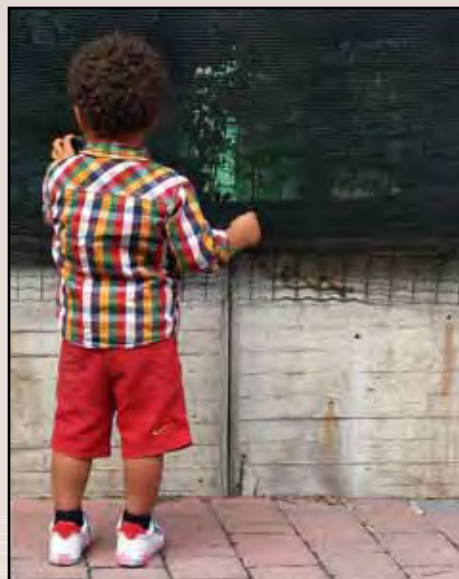
Jordan is typical of Adult Developmental Activities (ADA) program clients, each one supported by a loving, generous family. Rauch is so grateful they are a part of our “family.”

Jackie meets Javaughn

Javaughn is an energetic 2-year-old. He was referred to Rauch's Early Intervention program due to delays in talking, eating, and fine motor skills.

In the 6 months he has received developmental and occupational therapy services, Javaughn has made many gains in his fine motor and play skills. His imitation skills are excellent, helping him to quickly pick up new skills each week. Javaughn is also showing more willingness to try new foods and is working on drinking from a “big boy” cup. He is continuing to work on learning to sign and talk to communicate what he wants and needs.

In addition to being enrolled in Rauch's Early Intervention program, Javaughn



also began Rauch's Grow and Learn preschool in April. The preschool is an excellent support for children who are receiving Early Intervention therapy, giving them more opportunities to work on play skills, cognitive skills, fine and gross motor skills, socialization, and language use with kids their own age. They also receive assistance with eating and potty training skills.

Javaughn's older brother, Jorden, also received First Steps and preschool services through Rauch. When it was decided Javaughn could benefit from Early Intervention, his mother immediately requested he work with the same therapists who served Jorden. She eagerly informs the therapists of new skills gained by both boys, and appreciates the continuity of services her family receives. Jackie King, the occupational therapist working with both boys, recently informed Mom that Jorden would be eligible for Rauch's summer camp in a few years as well. Rauch has made a huge impact in this family's life and will continue to assist them throughout their lifespan.

excellence in interpreting

One of Rauch's staff interpreters, Debbie Porter, achieved an important professional milestone this year. Debbie has been with Rauch for a little over a year, and has her degree in American Sign Language (ASL) interpreting from the University of Louisville. This year, she obtained the highest level credential for a professional sign language interpreter. She took and passed her Registry of Interpreters for the Deaf, Inc. (RID) national certification performance and interview exam. This test is the equivalent to taking the legal bar exam or national boards for a nurse. Debbie stated, “It's a test often described within our profession in recent years as ‘unattainable’ or ‘unbeatable.’” Debbie had been working with her mentor to prepare for this test for many months. “I felt supported as I prepared to take the national certification performance and interview exam.” It took five months before Debbie received her results, but she did it! “The love and support from all of my colleagues as I achieved this milestone was phenomenal. We are truly a family at Rauch Interpreting Services.”



Debbie

a successful new chapter

Success is measured on a variety of scales. “The favorable or prosperous termination of attempts or endeavors; the accomplishments of one’s goals” is how one dictionary spells out the meaning. Fortunately, life allows all of us to write our own definition. In April 2015, Lisa started writing another chapter in her life book that was proudly labeled “Success.”



Lisa

Although a young woman, Lisa had dealt with painful back issues and failing knees for many years. Declining health issues had forced her to walk away from employment in the past. With a family to care for and a full life ahead of her, she needed to find a way to make those barriers crumble so a new chapter in her life could take flight.

Lisa’s perseverance and willingness to push through the pain landed her a job that has helped to change the prospects of her future. Now

thriving in a healthy environment and socially interacting with co-workers each day, Lisa is very thankful for the YMCA’s Jeffersonville branch for her employment. The YMCA worked closely with Lisa to accommodate the knee and back problems that can often flare up without warning. Along with an hourly wage, the benefit of the use of the facility is also granted.

Lisa’s one-year job anniversary is quickly approaching, and she reports that she couldn’t be happier. The income has helped her family tremendously, and just getting out of the house has encouraged her as well. Lisa is not finished with this chapter of success, but merely just starting to write the first pages. Rauch Employment Consultant Valerie Bryson has been humbled to have the opportunity to share in a small piece of success that has forever changed the life of a very deserving young lady.

all grown up... with bills to pay

Andrew began working at Rauch Industries in May 2013 when he was just 18 years old. When asked why he chose to come to Rauch instead of directly into a commercial job setting, his response was “I wanted a job where I could work at my own pace.”

Frank Kreps, Work Services Program Manager, loves to tell the story of when Andrew first started at Rauch Industries. Andrew sat in Frank’s office and told him that he didn’t want to work, that what he really wanted to do was sit at home all day and play video games. In the three years that Andrew has worked at Rauch, the staff has watched Andrew mature and grow in so many ways. In late June 2016, Andrew sat in the office of Theresa Berry, Work

Services Coordinator, asking to adjust his work schedule so he could make the most money because, “I have bills to pay, and do you know what they do when you don’t pay your bills? They shut off your cable or your electricity!”

In fact, while interviewing Andrew for this story, he requested to talk on the work floor so he could set up and get started working on his job for the day! Andrew has grown in other ways as well. With encouragement from the team at Rauch, his family, and his case manager, Andrew studied hard and successfully passed the test for his driver’s license in spring 2016. Now, Andrew drives himself to work at Rauch in his Jeep! This, of course, adds to his bills for car maintenance, gas, and insurance, and Andrew is always ready to tell anyone who will listen that he needs to pay for those things, too!

Andrew’s favorite job at Rauch Industries is rolling tubes. He likes that he can sit or stand as needed, because his back and legs hurt after standing too long. At Rauch Industries, staff are always working to accommodate clients’ needs, and this was an easy adjustment to make. Andrew is a whiz at math and numbers, and he knows that if he works from 8:15 a.m. (allowing 15 minutes for set up time) until 4:00 pm, he can earn \$105 for that day’s work. Andrew is a fast worker, and he consistently earns \$11 per hour or more as his average hourly rate.

When asked if he wanted to work elsewhere in the community, Andrew responds, “Maybe one day.” Andrew likes that Rauch Industries understands him and his needs. He feels that right now a commercial job would be too “overstimulating” for him, and that the people at Rauch treat him fairly and nicely. His schedule is flexible, and if he needs time off or to leave early,

he can navigate this very easily. He also stated that any other job he had would have to be “factory orientated, with a flexible schedule, be ok with me needing to leave, and not be mean to me.” The team at Rauch feels that one day, Andrew will make this step very successfully into a more mainstream job, as he has a very good work ethic.



Andrew

Andrew still plays video games in his spare time. He also enjoys walking for exercise and watching television. His birthday is July 19th, and he requested that no one make a big deal of it at his workplace because “once you grow up, it just feels like another day, only you get cake and ice cream”. When asked if there was anything he wanted to say about Rauch Industries, his response was “I’m grateful that Rauch lets me work here.” We’re grateful to have such a dedicated young man on our work floor, and we’re very pleased to be a part of the process of watching him grow and mature into a successful adult.

a big “high-5” for Tom!

If you have come across a slender gentleman with a sweet smile who wants to give you a high-five, you might have met Tom. Tom has been served by Rauch's Supported Living program for more than 10 years and was one of the first residents to make Rauch's neighborhood in Hawthorn Glen subdivision his home.

A previously shy and reserved individual who would frequently become upset or angry, Tom has had some struggles along his journey of feeling more comfortable in his community. Errands such as grocery shopping were difficult for him and his staff at times because Tom liked to wander off into the store. Tom would have trouble going on group outings with other Rauch staff and clients, refusing to leave his house. If Tom needed to visit another home in the neighborhood, he would usually hide in the hallway or the restroom instead of interacting with people.

Luckily, times have changed for Tom! He is now a happier, friendlier individual. Tom's home leader, Emily Lavender, has made a tremendous effort to work with Tom to make him feel more comfortable when around other people or in the community running errands. He gets to grab the keys and sit in the front seat of the car to go grocery shopping or run around town.

If Tom meets someone new, he will offer a handshake or a high-five as his salutation. Sometimes Tom still seems a bit shy, but Emily encourages him to be friendly as well as a gentleman by holding open doors, saying hello, and shaking hands with people. He has also become more comfortable giving hugs to friends and staff in the neighborhood. One of Tom's greatest social accomplishments was working

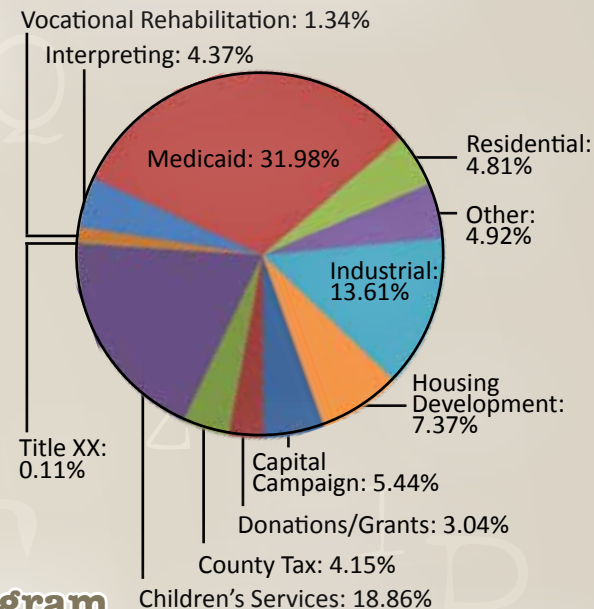
with staff and other clients during the Easter party and helping set up for the dance. Tom helped decorate the clubhouse and stuffed Easter eggs.

Overall, Tom has grown a great deal in the last six months from having a consistency in his in-home staff and feeling like he belongs in the community. So if you happen to see a tall, thin man with a smile so big it makes his eyes disappear, be sure to give him an enthusiastic high-five.

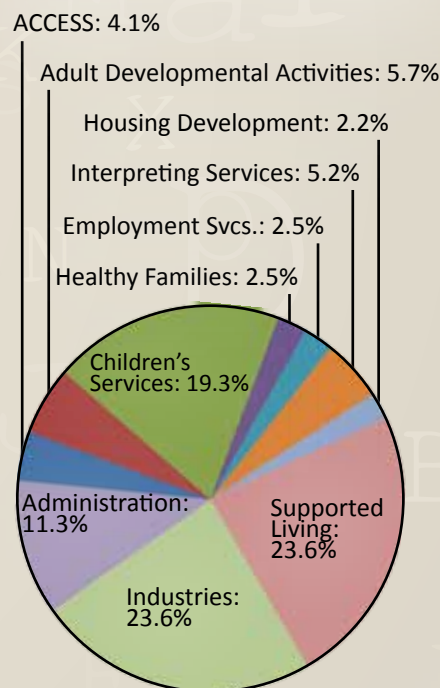


2014-2015 financials

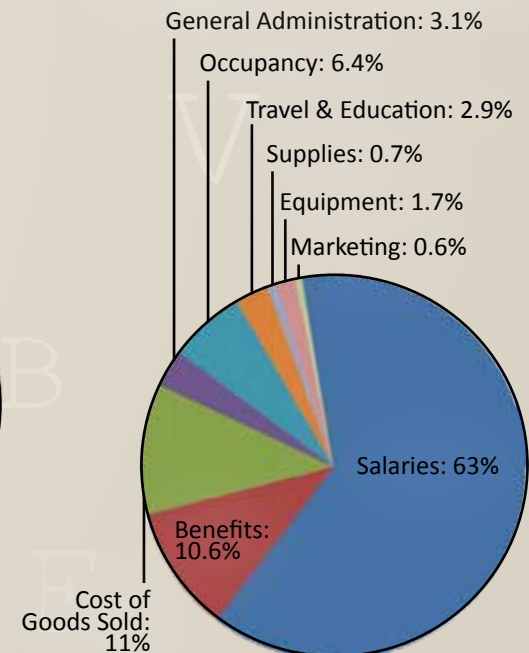
revenue by source



expense by program



expense by category



Total Revenues & Support: \$10,247,240 • Total Expenses: \$8,836,966
Net Assets at End of Year: \$10,905,573 • Net Increase in Total Assets: \$1,410,274

2015 Imagine Awards

The Imagine Awards celebrate those who are committed to making a better community & world for people with disabilities... "A Community Where Everyone Belongs." Proceeds benefit the Rauch Foundation. The awards recognize the accomplishments of individuals with disabilities, community leaders who have advocated for/supported individuals with disabilities, and organizations helping individuals with disabilities.

2015 Award Recipients:

Individual: Bryan Varner

Leader: Jill Valocik Smith • Business: Dr. Jason Lipoff

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2015 Rauch Golf Scramble

Rauch's 7th annual scramble was held Monday, August 31, 2015 at Fuzzy Zoeller's Champions Pointe Golf Club. Rauch was very fortunate to have the support of the community through sponsorships, team and individual participation. The event featured a Fiesta theme.

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